

Danfo wins export award - again!

And the winner is...

Danfo has been awarded the prestigious Export Hermes.

The price recognises companies with a stable and growing export market in several different countries, based on strategic marketing and long-term profitability.

A jury consisting of the Swedish Chamber of Commerce and Industry and a number of stakeholders and government organisations involved in Swedish trade abroad, motivated their choice of Danfo as winners:

"Through constant development and customisation of their products and service concepts, Danfo has reaped great success on important export markets in Europe and the Middle East."



Presented by HRH Victoria, Crown Princess of Sweden, the award was accepted by Danfo's chairman and owner Ove Danielsson and Managing Director Hans Erixson.

The next issue of *News from Danfo*, with everything about our latest projects, is due in December. And if you want more toilet related news before then, please visit our website www.danfo.com.

New Wanto Mini launched

Second generation savings

One of Danfo's most tried and trusted products, the stand alone Wanto Mini toilet, has been revamped.

Wanto Mini is a specialised solution intended primarily for mobile industrial use.

Extremely economical, the toilet has now been updated with more user-friendly features.

A new flushing mechanism and easier access to the fresh water tank coupled with a new design and colour make Wanto Mini easier to install as well as use.



Danfo UK get top results for customer satisfaction

We aim to please - and succeed in doing so!

Danfo UK have been awarded an amazing 87,5% in a customer satisfaction survey. This means that a majority of customers asked rated Danfo as "Excellent" in the three areas of Marketing, Staff Performance and Service and Products!

The survey, conducted by independent company BenchmarQ, particularly singled out Staff Performance at 94% for praise.

Clearly, clients who have entrusted the management of their toilet facilities to Danfo think that we do a good job!



And finally...

... did you know that the new subject being taught in Japanese schools is - toilet training?

With more and more private houses featuring Western style seat toilets, many children don't know how to use traditional, Japanese squat toilets.

Since schools, nurseries and many other public places still feature squat toilets, toilet training is now one of the first lessons taught. Supporting this is a series of animated videos on Japanese television, showing kids how to use a traditional toilet.



More about public toilets and product news from Danfo in the next issue of *News from Danfo*, due in your inbox in December. Meanwhile, please visit our web site www.danfo.com for all the latest, up-to-date stories.